



LEADERSHIP



LEADERSHIP

Leadership is all about is taking affirmative actions. What you focus on as a leader expands, if you focus on positive actions and positive emotions you will get positive results.



A leader's approach should be that of guiding, nurturing, and leading his team to the desired goals.





LEADERSHIP & MOTIVATION WORKSHOP



Suggested Duration:

- One day

Suggested Audience:

- Senior management
- Middle management
- Lower level employees

Assessments:

- Colored Brain
- HDMA

Results:



www.Ahsenqazi.com

IMPORTANCE

The human element and compassion in leadership are very important to success. True leaders deal with each individual in a unique and appropriate manner so that they bring out the best in the people.



Every individual has unlimited potential which can be utilized. There are no limits to what you can do and achieve but only those which you impose on yourself. Therefore, leaders must have high goals and high standards for themselves and their teams.



LEADERSHIP AND TEAM WORK:

- ❖ In modern times a leader must be an entrepreneur and lead innovation and change in their organization.
- ❖ A leader must practice less directing and more supportive behaviour.
- ❖ One of the true qualities of a leader is the art of listening.



- ❖ As a leader do not be judgmental.
- ❖ Ask a question for clarity from the other person by agreeing with the individual.
- ❖ A leader must be an action taker and focus on positive actions and positive outcomes.

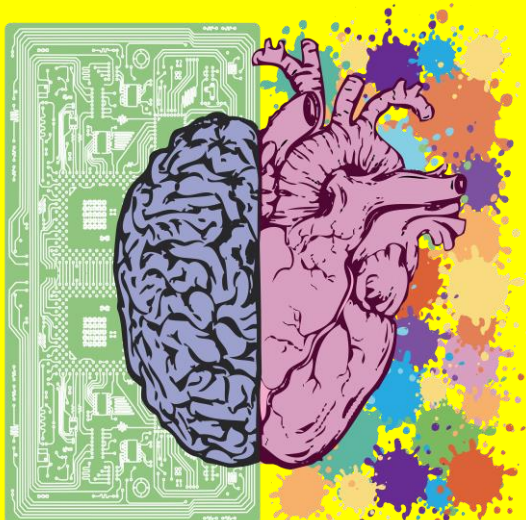
EMOTIONAL INTELLIGENCE (EQ)

- ❖ In view of recent research, emotional intelligence (EQ) is a significant factor in leadership.
- ❖ Successful leaders need to be able to understand and manage emotions for themselves and their team.
- ❖ Those leaders who were able to correctly read the emotions of their team proved to be more successful than leaders who didn't cater to the emotion of their team.



BALANCE OF EMOTIONS:

Leaders who learn to balance their emotions, so that they don't get into the way of their decision making are far more successful as compared to leaders who succumb to emotional pressure. Whenever a person is in an emotional state, a major decision should never be taken.



A decision-maker once he is in a state of panic will be unable to make the correct decision. Big decisions should never be made in an emotional state. A leader should wait for a balanced state of mind before making a big decision.



INEFFECTIVE LEADER

IMPACTFUL LEADERS

Self-centered

Compassion

Arrogant

Humility

Fear full actions

Affirmative actions

Act out of fear

Acts intelligently

Reactive

Diligent

Unsure

Courageous

Doubtful

Trustworthy

Pessimistic

Optimistic

Blames

Encourages

Fearful

Hardworking

Rigid

Flexible



TESTIMONIALS

“I am very great full to Mr. Ahsen Qazi for arranging such a fruitful session of Leadership and Motivation Program in our institution. We learned many new things in this session and found this program very beneficial for our institution. I wish him very best luck for his future.”

***Col (R) Asif Khan - Principal
Fauji Foundation School,
Morgah Rawalpindi***

CONTACT US:

- ❖ ***Ahsen Qazi – International***
- ❖ ***Email: info@ahsenqazi.com***
- ❖ ***www.ahsenqazi.com***
- ❖ ***Tel: +92-334 – 54 80 537***
- ❖ ***Location: Islamabad - Pakistan***

